

4th Annual Irish Pensions Awards 2015

25 NOVEMBER 2015 The 5* Shelbourne, Dublin

Independent Retail Pension Broker / Pensions IFA of the Year: Harvest Financial Services



We live in a society where people will increasingly be responsible for managing their own retirement finances. But, as we all know, doing so alone can be difficult. Individuals need help and support to ensure they make the right choices with their finances for their circumstances.

Companies providing this help have to lead the way in this evolving market in order to provide the best for clients. This is why the Independent Retail Pension Broker/Pensions IFA of the Year Award celebrates the company that delivers exceptional service and displays a true understanding of its clients' needs in the current environment.

According to the judges, there was "a clear winner" in this increasingly-important category. For its client-first approach, transparent process and dedication to innovation, the judges were proud to award Harvest Financial Services the Independent Retail Pension Broker/Pensions IFA of the Year for 2015.

Established in 1993, Harvest Financial Services (Harvest) has grown to be one of Ireland's leading independent financial advisory firms, managing over €900 million assets for its 1,500 clients coming to Harvest for financial planning and investment advice.

Harvest's goal is to put its clients' needs at the front of all it does, resulting in its impressive growth, largely from referrals.

This it achieves by having three clear objectives. First is transparency, to make sure clients are fully aware of the fee structure before any transaction takes place. Next is independence. As Harvest has no ties to any bank, insurance company or investment manager it can provide its clients with unbiased advice and make their needs the company's first priority.

The final, but very important, objective is innovation and flexibility. Harvest understands the importance of continually looking for better, more cost-effective ways of providing

innovative solutions. Harvest ensures clients are fully aware of the range of options available to them, fully explaining each, and letting the client decide which option most suits their needs.

Harvest achieves these goals by continually developing its 50 highly qualified staff to ensure it always delivers a best in class advice and service to its clients.

With its client-first, forward-thinking attitude, it is no wonder the judges deemed Harvest a worthy winner. Congratulations to a dynamic firm.



The Irish Pensions Awards Independent Retail Pension Broker/Pensions IFA of the Year went to Harvest Financial Services. Receiving the award was Gerry Devitt of Harvest Financial Services (centre). Presenting the award were John Calvert of BCP Asset Management (left) and awards host Colin Murphy (right).